



# Driving Collaborative Outcomes

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of Minnesota®

# Introductions



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# Agenda



- Relationship Background
- Introduction to Trane Technologies
- Strategic Partnership and Outcome Based Program
  - Competencies
  - Components
  - Concept Integration
- KAYSC / SMM
  - Execution
  - Integration
  - Outcomes
  - What's Next?
- Discussion / Q&A

# Relationship Background

Joseph Adamji

Shared Interest

Innovation

Iteration

Authenticity

Leaning Into Possibilities

Fluid Communication

# About Trane Technologies



TRANE  
TECHNOLOGIES™





## A purpose-driven global climate innovator

Trane Technologies is a global climate innovator advancing sustainability through our brands Trane® and Thermo King®, which bring efficient and sustainable climate solutions to buildings, homes and transportation.

# Trane Energy Services & Outcome Based Process

Experts in Solution Engineering



## Leveraging Competencies



# Outcome Based Components



Technical



Social



Environmental

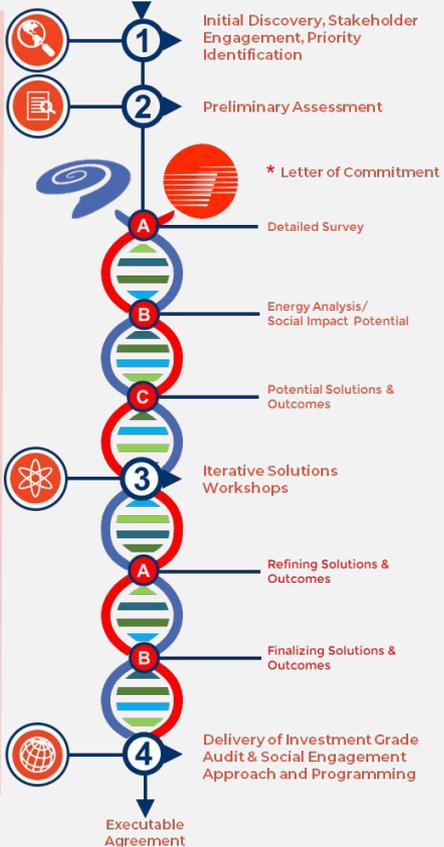


Financial



# Outcome Based Approach

Blending Technical, Social, Environmental, and Financial



## Engagement Stakeholder Key



TECHNICAL



ENVIRONMENTAL



SOCIAL

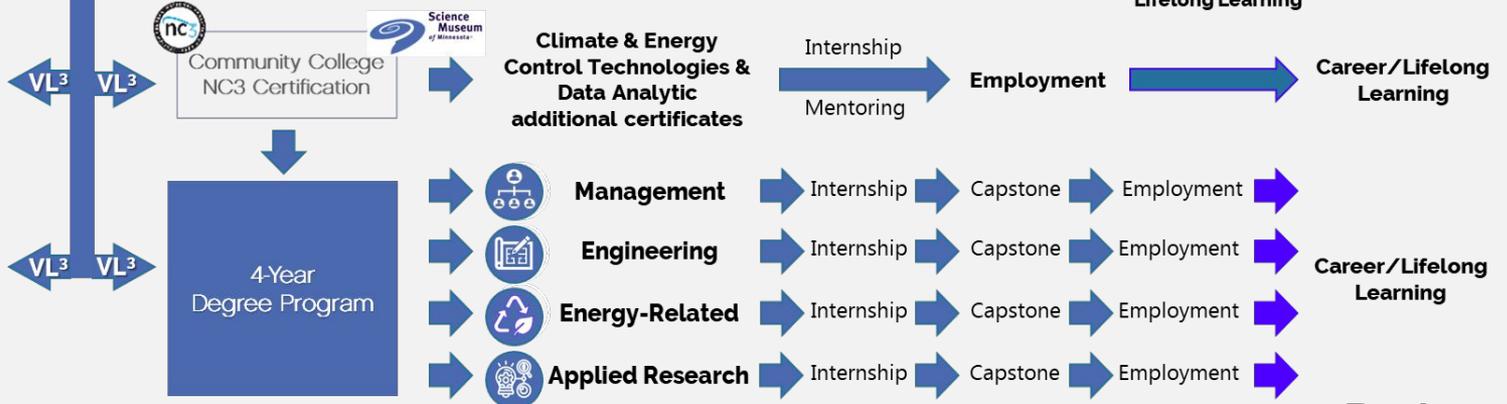
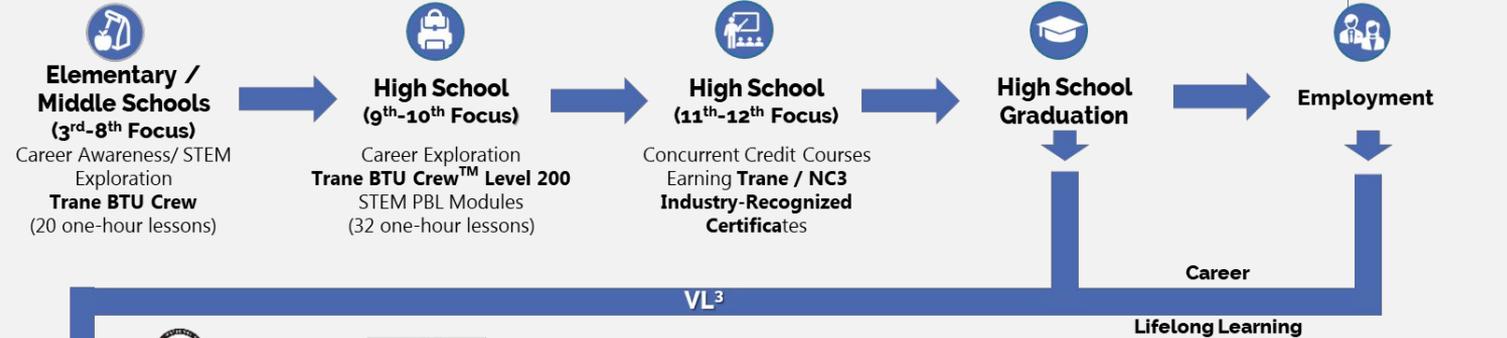


FINANCIAL

# Blending Environmental & Social Outcomes



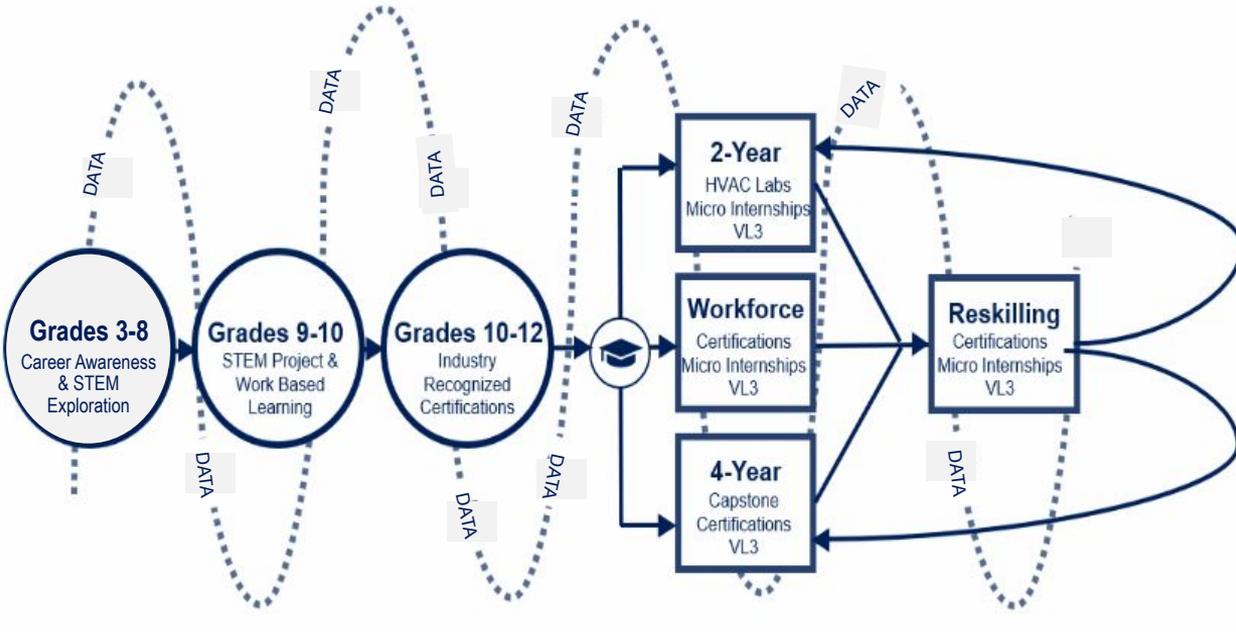
## Education Engagement Pathway Journey



**Real. Relevant. Impactful.**

# Blending Environmental & Social Pillars

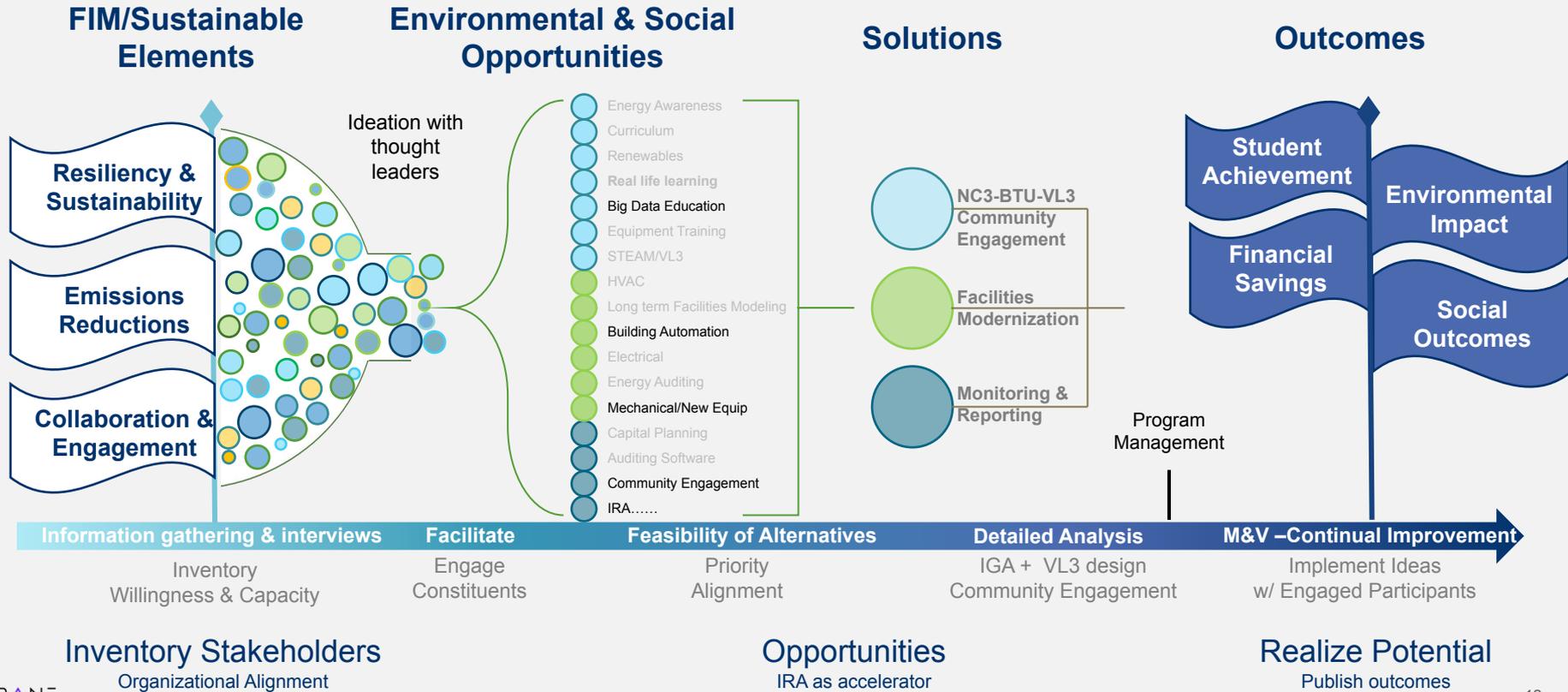
Provide a Gateway to Opportunity



Data Analytics | Real-World Applications | Lifelong Learning



# Driving Desired Outcomes



# Workforce Innovation Ramsey County Inclusive Workforce Summit



# Agenda

- Introductions and Welcome
- TRANE Technologies/KAYSC relationship background
- Driving Collaborative Outcomes
- KAYSC Program Highlights
- Where to next?
- Q&A

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# KAYSC Program Highlights

## Thulani Jwacu



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# Our Pathway

**EXCITE:**  
Design Team

STEM programming for K - 8 school students-after school & summer programming

**APPLY:**  
STEM-in-Action Crews

Paid leadership opportunities for high school students focusing on STEM

**LEAD:**  
Career & Community Connections

Work experience internships and PD within KAYSC, SMM & community partners



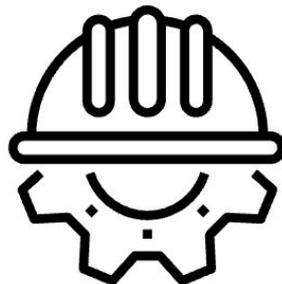
# Program Structure



# KAYSC Content Tracks



Biology  
&  
Public Health



Design  
&  
Engineering



Education



Environmental Justice  
&  
Sustainability



Media  
&  
Technology



KAYSC  
BIOLOGY &  
PUBLIC  
HEALTH  
CREW

  
**MINNESOTA VIKINGS**  
TEAM LOCKER ROOM

How  
earth  
Beans  
to the s  
keep the s  
recycle the  
waste  
Toner  
waste

# Youth Skill Development

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## Career Readiness & Workforce Development

- Career tours, talks & Skill development
  - Tour of Trane Headquarters - White Bear Lake
  - Career talks with TRANE BIPOC Professionals
  - Trainings & Certification
- Summer Work Based Learning
  - VEF, STEM ED, Freedom School
  - 6 week opportunities
- Industry certifications
  - NC3
  - Data Analytics
  - Decarbonization



# Industry Certificates for youth

## Goal:

Offer youth access to industry-standard credentials in data analytics.

## Challenges:

- College-level data analytics curriculum
- Powerpoint format
- Complex exam (Tableau - Data Visualization)

# Industry Certificates for youth

**Goal:** Make content more accessible

**Adaptation:**

- Develop a study guide
- Make it fun to increase likelihood of youth engaging with and recalling concepts
- **Kahoot!!** - Online game-based learning platform

**Results:**

- Tested study guide with KAYSC Young Adults - 5 out 7 completed certification
- Developed plan to implement with all high school participant - 2025

# Engage Youth Development Staff

## Goal:

Get Crew Managers excited about working with employer partners, integrate industry content in youth programming.

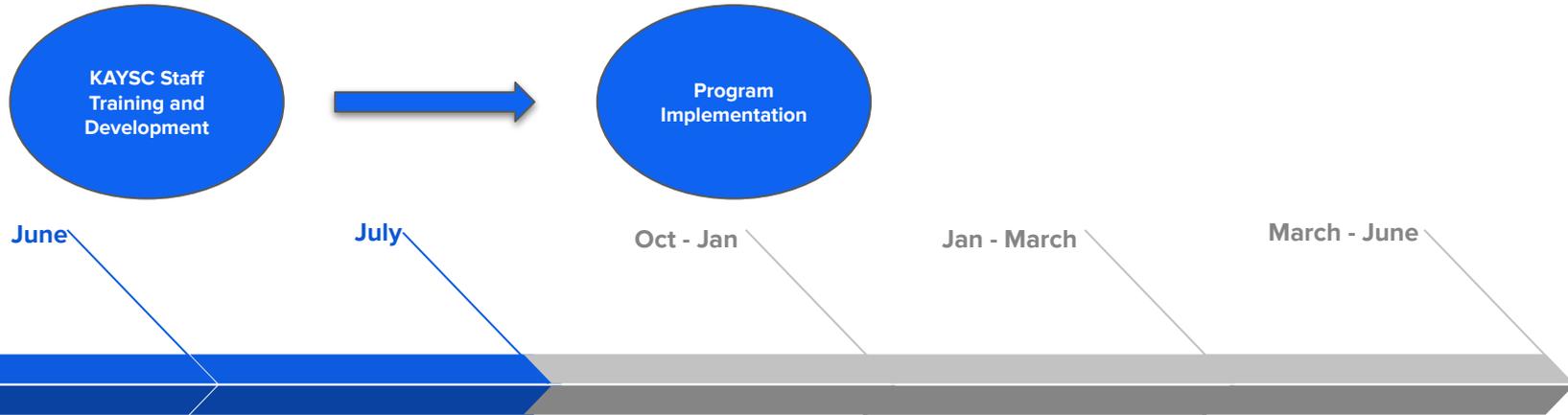
## Challenges:

- Skepticism
- Lack of relationships
- Content integration framework

## Results:

- Summer youth program staff workshop
- Framework for integrating relevant content into youth programming
- Direct contact with volunteers and guest presenters
- Growing willingness to interact with STEM professionals

# KAYSC Summer Workshops



## Celebration/Reflection/PD

Day 1:

- Celebrate & Reflect/Community Building

Day 2:

- CFESC/KAYSC Vision
- Workshop input

Day 3:

- Curriculum Development
- Professional Development

## Workshops

Day 1:

- STEM J & Community Partners
- **Community issues**

Day 2:

- **Industry solutions to community issues**
- TRANE Tech
- Local STEM partners
- Post-secondary opportunities

## Build community/buy-in

- Youth onboarding activities
- Framing in global movements
- Youth voice/choice activities
- Crew Identity artifacts

## Social Justice in Community

- Gather data
- Map community assets and issues
- Research social justice issues (Youth Choice)
- Learn from presentations
- Attend/Support community events

## STEM Learning

- Learn content specific skills
- Build vocabulary
- Fluency using tools
- Learn processes/procedures
- Skills marketplace (elective program)
- Community action projects

# Youth Program Staff Workshop

## Workshop Schedule

Time	Presenter	Details
<b>Welcome</b> 3pm	Thulani Jwacu KAYSC Director	Welcome, goals and instructions
<b>STEM Issue 1: Food Security</b> 3:05pm	Randy Newton	<ul style="list-style-type: none"> <li>• What is the issue?</li> <li>• What is its extent?</li> <li>• What are the implications - who is affected</li> <li>• What STEM solutions are being employed?</li> </ul>
<b>STEM Issue 2: Climate Solutions/Sustainability</b> 3:15pm	Pat Hamilton and Zack Main	<ul style="list-style-type: none"> <li>• What is the issue?</li> <li>• What is its extent?</li> <li>• What are the implications - who is affected?</li> <li>• What STEM solutions are being employed?</li> </ul>
<b>STEM Issue 3: Green Energy</b> 3:25pm	Grid Catalyst	<ul style="list-style-type: none"> <li>• What is the issue?</li> <li>• What is its extent?</li> <li>• What are the implications - who is affected</li> <li>• What STEM solutions are being employed?</li> </ul>
<b>TRANSITION to Stations</b>		
<b>Food Security Station</b> 3:35pm	TRANE Tech Refrigeration and HVAC Engineers	Incorporates: <ul style="list-style-type: none"> <li>• STEM Knowledge: Concepts</li> <li>• STEM Terminology/Vocabulary: Glossary of terms?</li> <li>• STEM Tool/Equipment: Demo if possible - are there opportunities for interactive exposure for youth?</li> </ul>

## STEM Learning Partners



# Youth Program Staff Workshop



# Looking Forward

KAYSC Goal	Tactics
STEM J and Youth Development training for employer partners	<ul style="list-style-type: none"><li>● Introduction to KAYSC's approach</li><li>● Employer facing</li></ul>
Improve post-secondary education and employment outcomes	<ul style="list-style-type: none"><li>● Career prep resources</li><li>● College prep resources</li><li>● Navigational resources</li><li>● Individual/group counseling</li><li>● Credentialing resources</li></ul>
Fully leverage CNS resources (Funding, Volunteers, Credentialing, Curricula)	<ul style="list-style-type: none"><li>● Continue staff workshops</li><li>● Increase employee engagement opportunities (Meaningful CSR)</li><li>● Integrate industry content/knowledge/tools</li><li>● Improve engagement with community based social justice orgs</li></ul>
Opportunities to deepen knowledge and skills, leverage employer resources	<ul style="list-style-type: none"><li>● Elective "courses" for KAYSC High School Youth</li><li>● Engaging subject matter</li><li>● Skill development - Industry tools and knowledge</li><li>● Projects applied to community/societal challenges</li><li>● Volunteer driven</li></ul>

# Discussion / Q&A



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# Survey / Thank You!



# Thank You



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